

Printing Impressions

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2022 Printing Impressions

300

Presenting Our 39th Annual List of the
Top 300 Printing Companies in the U.S.
and Canada as Ranked by Annual Sales

Presenting the 2022 Printing Impressions

300

The listings include company name and the location of the headquarters; parent company name, if applicable; current and previous year's rankings; most recent and previous fiscal year sales figures; percentage change in annual sales; primary product specialties; principal officer(s); number of employees and manufacturing plants; as well as the firm's total range of in-house sheetfed and webfed digital and conventional printing process capabilities.

The financial information shown for the *Printing Impressions* 300 rankings was self-reported by publicly-held, privately-held, and employee-owned firms, and we instructed companies to not provide projected/estimated sales figures for fiscal years still in progress. As a result, print providers shown on our list were most often reporting 2021 calendar year revenues as their most recent annual sales figures.

Despite our repeated attempts, various privately-held companies do not divulge their annual revenue figures, so they are not on our list. However, we did include Taylor Corp. and the CJK Group — due to their sheer industry size and importance — using estimated sales information based on Dun & Bradstreet (D&B) and other sources. Likewise, LSC Communications reported its sales again this year as two separate companies: LSC Communications and Lakeside Book Co.

In addition, a few other very large firms that are ranked would not, or could not, break down their annual sales by the various print market specialties that we track (so, they may not appear on some of our Top 5 market segment leaders charts that appear on page 45).

Finally, individual printing companies that are part of larger graphic arts conglomerates are not listed separately. In essence, to do so would be to show sales figures twice. Instead, only the sales of the entire umbrella corporation are included.

Not Listed in Our 2022 Rankings?

If your company should have appeared on our 2022 *Printing Impressions* 300 but did not, let us know for next year's list. Write to: *Printing Impressions*, Attn: Editor-in-Chief, 1500 Spring Garden St., Suite 1200, Philadelphia, PA 19130 or email pi300@napco.com, and we'll add your firm to our database to be contacted for inclusion in next year's rankings.

— The Editors

'22	'21	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/Capabilities	Ownership	Plants
1	1	RRD (RR Donnelley) , Chicago, IL Parent: Chatham Asset Management, Chatham, NJ	\$4,963.70	\$4,766.30	+4	Tom Quinlan	32,000	SPEC 34% (Digital print & fulfillment, digital & creative solutions, labels, supply chain mgmt., forms, BPO); COM 30%; PKG 15%; DM 10%; S/T 8%	DCW; DCS; DWF; FLX; LTR; OFS; OFW; OFD; SCR	Prv	114
2	2	Quad , Sussex, WI	\$2,960.40	\$2,929.60	+1	Joel Quadracci	15,100	SPEC 38%; CAT 17%; DM 14%; INS 13%; PUB 11%; PKG 7%	DCW; DCS; DWF; GRV; OFS; OFW	Pub	45
3	4	Cimpress plc , Waltham, MA	\$2,890.00	\$2,580.00	+12	Robert Keane	15,000	SPEC 100% (Mass customized products, including a wide range of market segments)	DCW; DCS; DWF; OFS; OFW; OFD; SCR	Pub	22
4	5	Orora North America (dba Orora Visual and Orora Packaging Solutions) , Mesquite, TX Parent: Orora Group, Australia	\$2,700.00	\$2,020.00	+34	Stephen Williams	2,880	PKG 85%; DWF 8%; SPEC 6% (POS/POP); PUB 1%	DCW; DCS; DWF; FLX; LTR; OFS; OFW; OFD; SCR	Pub	15
5	6	Transcontinental Inc. , Montreal, QC	\$2,640.00	\$2,570.00	+3	Peter Brues	8,000	PKG 54%; SPEC 46% (Printing and media)	DCW; DCS; DWF; FLX; OFS; OFW	Pub	41
6	—	Taylor Corp. , North Mankato, MN	\$2,000.00 (E)	\$2,000.00 (E)	—	Charlie Whitaker	10,000	N/A	N/A	Prv	115
7	7	LSC Communications MCLC Div. , Warrenton, IL Parent: Atlas Holdings, Greenwich, CT	\$1,060.00	\$1,050.00	+1	Stephanie Mains	5,000	SPEC 39% (Postal optimization; premedia, print and digital production services; print management & sourcing; warehousing & fulfillment; logistics); CAT 30%; PUB 30%; DM 1%	DCS; DWF; GRV; OFS; OFW; OFD	Prv	21
8	8	Donnelley Financial Solutions , Chicago, IL	\$993.30	\$894.50	+11	Daniel Lieb	2,185	SPEC 100% (Tech-enabled services (52%), software solutions (27%), print and distribution (21%))	N/A	Pub	N/A
9	10	Lakeside Book Co. , Warrenton, IL Parent: Atlas Holdings, Greenwich, CT	\$868.00	\$825.00	+5	Dave McCree	5,328	BKS 98%; CAT 1%; PUB 1%	DCW; DCS; OFS; OFW	Prv	16
10	13	FASTSIGNS International , Carrollton, TX Parent: Propelled Brands, Dallas, TX	\$650.00	\$609.00	+7	Catherine Monson	N/A	DWF 95%; SPEC 5%	DCW; DCS; DWF; FLX; GRV; LTR; OFS; OFW; OFD; SCR	Prv	750+
11	—	CJK Group , Brainerd, MN	\$631.00 (E)	\$631.00 (E)	—	Chris Kurtzman	893	N/A	N/A	Prv	N/A
12	24	Mittera Group , Des Moines, IA	\$555.40	\$256.50	+117	Jon Troen	2,000	DM 20%; INS 15%; SPEC 15% (Custom technology solutions, data & analytics, and content creation); PKG 10%; CAT 10%; PUB 10%; S/T 5%; COM 5%; DWF 5%; FIN 5%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	18
13	16	Minuteman Press Int'l , Farmingdale, NY	\$435.80	\$375.12	+16	Robert Titus	N/A	COM 33%; DWF 20%; DM 11%; S/T 8%; SPEC 7%; GAR 7%; INS 5%; CAT 5%; FIN 3%; BKS 1%	DCS; DWF; OFS; OFD	Prv	963
14	17	Belmark Inc. , DePere, WI	\$432.00	\$369.00	+17	Karl Schmidt	1,100	PKG 100%	DCW; FLX; OFS; OFW	Prv	6
15	15	Alliance Franchise Brands , Plymouth, MI Parent: Alliance Franchise Holdings LLC, Plymouth, MI	\$422.00	\$381.00	+11	Michael Marcantonio	N/A	COM 44%; DWF 20%; DM 8%; PUB 7%; SPEC 6% (Brokered); BKS 5%; CAT 5%; INS 3%; S/T 2%	DCS; DWF; OFS; OFD	Prv	595
16	18	Ennis, Inc. , Midlothian, TX	\$400.01	\$357.97	+12	Keith Walters	2,013	SPEC 41% (Forms & labels, tags, envelopes); COM 20%; S/T 15%; FIN 10%; PKG 5%; DM 5%; DWF 3%; CAT 1%	DCW; DCS; DWF; FLX; OFS; OFW; SCR	Pub	51
17	14	IWCO Direct , Chanhassen, MN Parent: Cerberus Capital Management, New York, NY	\$358.00	\$408.20	-12	Gary Masse	1,500	DM 100%	DCW; DCS; FLX; OFS; OFW	Prv	5
18	19	IMAGINE , Minneapolis, MN Parent: Cerberus Capital Management, New York, NY	\$351.00	\$322.00	+9	Chris Cavanaugh	1,242	SPEC 73% (Large-format/POP); PKG 12%; COM 10%; DM 5%	DCW; DCS; DWF; FLX; LTR; OFS; OFD; SCR	Prv	4
19	22	Vomela Specialty , St. Paul, MN	\$350.00	\$288.70	+21	Mark Auth	1,300	SPEC 45% (Screen printing, small-format digital, dye-sublimation); DWF 40%; COM 8%; DM 5%; PKG 2%	DCS; DWF; OFS; OFD; SCR	Prv	21
20	20	4 Over LLC , Glendale, CA	\$348.00	\$313.00	+11	Shaheen Javadezabeh	1,100	SPEC 100% (Trade printing)	DCS; DWF; OFS; OFD; SCR	Prv	9
21	23	Command Companies , Secaucus, NJ	\$335.00	\$265.00	+26	Steven Merson	900	BKS 50%; PKG 15%; COM 15%; S/T 15%; FIN 5%	DCW; DCS; FLX; OFS; OFW	Prv	6
22	21	SG360°, a Segerdahl Co. , Wheeling, IL Parent: ICV Partners, Miami, FL	\$315.00	\$290.00	+9	Edward Carroll	830	DM 96%; COM 4%	DCW; DCS; LTR; OFS; OFW; OFD	Prv	6
23	25	Canadian Bank Note , Ottawa, ON	\$289.44	\$256.00	+13	Doug Arends	1,650	SPEC 100% (Security printing)	DCS; DWF; FLX; GRV; LTR; OFS; SCR	Prv	5
24	27	Fortis Solutions Group , Virginia Beach, VA Parent: Harvest Partners, New York, NY	\$284.00	\$248.00	+15	John Wynne	1,100	SPEC 100% (Labels, flexible packaging, shrink sleeves, folding cartons, applicators)	N/A	Prv	17
25	28	AlphaGraphics , Lakewood, CO Parent: MBE Worldwide, Milan, Italy	\$244.00	\$215.60	+13	Ryan Farris	N/A	COM 70%; DWF 15%; DM 9%; PKG 3%; CAT 3%	DCS; DWF; OFS; SCR	Prv	273
26	32	American Litho , Carol Stream, IL	\$241.00	\$184.00	+31	Michael Fontana, Chris Joyaux	350	DM 60%; CAT 15%; PKG 10%; INS 10%; SPEC 3%; DWF 2%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	3
27	31	Walsworth , Marceline, MO	\$233.00	\$202.00	+15	Don O. Walsworth	1,175	BKS 50%; PUB 30%; CAT 20%	DCS; OFS; OFW	Prv	5
28	26	Franchise Services Inc. (Sir Speedy & PIP) , Mission Viejo, CA	\$206.00	\$250.00	-18	Richard Lowe	N/A	DM 30%; DWF 25%; SPEC 15% (Signs and other marketing services); PUB 10%; COM 10%; CAT 5%; BKS 5%	DCS; DWF; OFS; OFD	Prv	208
29	33	Miller Zell , Atlanta, GA	\$199.00	\$179.00	+11	Chip Miller	300	SPEC 34% (POP); DWF 31%; COM 22%; INS 13%	DWF; SCR	Prv	2

LEGEND: N/A – Not Available E – Estimated **Primary Specialties:** BKS – Book Manufacturing; CAT – Catalogs; COM – General Commercial Printing; DM – Direct Mail; DWF – Wide-/Grand-Format Printing; FIN – Financial Printing; GAR – Garments; IND – Industrial Printing; INS – Inserts/Preprints; NEWS – Newspapers; PKG – Packaging; PUB – Publications/Periodicals; SPEC – Specialty Printing; S/T – Statements/Transactional; N/A – Not Available. **Printing Processes/Capabilities:** DCW – Digital (Continuous-Web); DCS – Digital (Cut-Sheet); DWF – Digital (Wide- & Grand-Format); FLX – Flexography; GRV – Gravure; LTR – Letterpress; OFS – Offset (Sheetfed); OFW – Offset (Web); OFD – Offset/Digital Hybrid; SCR – Screen

'22	'21	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/Capabilities	Ownership	Plants
30	37	Data-Mail Inc., Newington, CT	\$195.00	\$150.00	+30	Bruce Mandell	1,050	DM 100%	DCW; DCS; OFS; OFW; OFD	Prv	2
31	44	DirectConnectGroup, Cleveland, OH	\$192.51	\$136.74	+41	Robert A. Durham	700	COM 40%; DM 22%; SPEC 10%; DWF 10%; PUB 7%; CAT 5%; INS 4%; S/T 2%	DCW; DCS; DWF; LTR; OFS; OFW; OFD	Prv	8
32	38	Postal Center International (PCI), Weston, FL	\$189.00	\$145.00	+30	Ismael Diaz	310	BKS 20%; DM 20%; CAT 15%; COM 10%; S/T 10%; FIN 5%; PKG 5%; INS 5%; GAR 5%; DWF 5%	DCW; DCS; DWF; LTR; OFS; OFD	Prv	2
33	30	DATA Communications Management, Brampton, ON	\$181.00	\$203.70	-11	Richard Kellam	915	COM 45%; DM 20%; SPEC 20% (Labels, resales, warehousing & logistics, tech-enabled workflow solutions); DWF 10%; PKG 5%	DCW; DCS; DWF; FLX; OFS; OFD; SCR	Pub	8
34	40	MPI Label Systems, Sebring, OH	\$175.00	\$137.00	+28	Randy L. Kocher	550	PKG 86%; SPEC 10% (Label application equipment and RFID & NFC); IND 2%; DM 2%	DCW; DCS; DWF; FLX; SCR	Prv	12
35	34	Japs-Olson Co., St. Louis Park, MN	\$170.80	\$161.00	+6	Michael W. Beddor	670	DM 95%; CAT 3%; COM 2%	DCW; DCS; OFS; OFW; OFD	Prv	1
36	35	Smyth Companies LLC, St. Paul, MN	\$161.00	\$153.00	+5	Scott Fisher	600	PKG 98%; COM 2%	DCW; DCS; FLX; GRV; OFS	Prv	9
37	43	Freedom Graphic Systems, Milton, WI	\$146.00	\$134.00	+9	Martin Liebert	610	DM 96%; COM 3%; S/T 1%	DCW; DCS; OFW; OFD	Prv	6
38	42	OneTouchPoint Inc., Hartland, WI Parent: ICV Partners, Miami, FL	\$141.40	\$135.70	+4	David Holland	550	SPEC 100% (End-to-end marketing services, managed print programs, supply chain management, local digital marketing)	DCW; DCS; DWF; LTR; OFS; OFW; OFD	Prv	6
39	41	The Phoenix Group, Philadelphia, PA	\$140.00	\$137.00	+2	Barry Green	350	COM 44%; DM 20%; PKG 18%; CAT 10%; FIN 8%	DCW; DCS; DWF; OFS; OFW	Prv	4
40	39	DG3 Diversified Global Graphics Group, Jersey City, NJ Parent: Resilience Capital Partners, Cleveland, OH	\$136.00	\$138.00	-1	Steven Babat	400	FIN 45%; COM 30%; DM 10%; SPEC 5% (Digital marketing); PKG 5%; INS 5%	DCW; DCS; OFS; OFW; OFD	Prv	2
41	45	St. Joseph Communications, Toronto, ON	\$134.00	\$123.00	+9	Tony Gagliano	850	COM 25%; INS 20%; PUB 20%; DM 10%; S/T 10%; SPEC 5%; FIN 5%; CAT 5%	OFS; OFW	Prv	2
42	44	Elanders Americas, Davenport, IA Parent: Elanders AB, Sweden	\$126.08	\$132.90	-5	Jay McEvoy	225	BKS 45%; SPEC 40% (Subscription and e-commerce services); COM 15%	DCW; DCS; DWF; OFS; OFW	Pub	2
43	45	Publication Printers, Denver, CO	\$116.00	\$90.00	+29	Gary Rosenberg	450	PUB 55%; CAT 25%; COM 10%; DM 10%	DCS; OFW	Prv	3
44	54	Nahan, Saint Cloud, MN	\$115.00	\$92.00	+25	Mike Ertel	400	CAT 60%; DM 40%	DCW; DCS; OFS; OFW	Prv	N/A
45	55	Wilen Direct, Deerfield Beach, FL	\$111.00	\$91.00	+22	Kevin Wilen	423	DM 100%	DCW; DCS; OFW; OFD	Prv	2
46	47	Arandell Corp., Menomonee Falls, WI Parent: Sauthair Capital Partners, Radnor, PA	\$110.00	\$105.00	+5	Bradley Hoffman	525	CAT 98%; PUB 1%; DM 1%	OFW	Prv	1
47	50	Western States Envelope & Label, Butler, WI	\$106.22	\$96.07	+11	Steve Bayerlein	656	COM 90%; SPEC 10% (Labels and tags)	N/A	Prv	5
48	51	IMS Inc., Liverpool, NY	\$105.22	\$95.91	+10	W. Lee Vanderpool Jr.	275	S/T 90%; DM 10%	DCW; DCS	Prv	5
49	73	DCG ONE, Seattle, WA	\$104.77	\$92.24	+14	Brad Clarke	500	DM 38%; SPEC 17% (Agency & marketing technology); COM 15%; DWF 12%; PKG 7%; S/T 4%; CAT 3%; PUB 2%; INS 2%	DCW; DCS; DWF; LTR; OFS; OFW	Prv	4
50	58	AWT Labels & Packaging, Minneapolis, MN Parent: Morgan Stanley Capital Partners, New York, NY	\$96.50	\$86.50	+12	Bruce Hanson	350	SPEC 100% (Labels and flexible packaging)	DCW; FLX	Prv	5
51	52	Lithographix Inc., Hawthorne, CA	\$95.00	\$95.00	—	Herb Zebrack	250	DWF 40%; COM 20%; CAT 10%; DM 10%; PKG 10%; INS 10%	DCS; DWF; OFS; OFW; OFD	Prv	1
52	75	SpeedPro, Centennial, CO	\$91.00	\$75.00	+21	Paul Brewster	N/A	DWF 100%	DWF	Prv	162
53	59	Specialty Print Communications, Niles, IL	\$90.54	\$82.50	+10	Adam M. LeFebvre	430	DM 85%; COM 15%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	3
54	61	Duggal Visual Solutions, New York, NY	\$89.00	\$78.50	+13	Michael Duggal	391	SPEC 44% (Custom displays, retouching, multimedia, and photographic work); DWF 42%; COM 10%; CAT 2%; BKS 2%	DCS; DWF	Prv	9
55	63	Worzalla Inc., Stevens Point, WI	\$87.00	\$77.00	+13	Jim Fetherston	365	BKS 100%	OFS; OFW	Emp	1
56	69	Bradford & Bigelow, Newburyport, MA	\$86.10	\$65.30	+32	John Galligan	202	BKS 100%	DCW; DCS; OFS; OFW	Prv	1
57	68	Diversified Labeling Solutions, Itasca, IL	\$85.70	\$68.16	+26	Jim Kersten	225	SPEC 100% (Labels and tags)	DCW; FLX	Pub	4
58	74	PostcardMania, Clearwater, FL	\$83.90	\$64.25	+31	Joy Gendusa	350	DM 100%	DCS; OFS	Prv	2
59	53	OMNI Systems, Mayfield Village, OH	\$83.00	\$93.00	-11	Adam DeFrancesco	150	PKG 100%	DCW; FLX	Prv	1
60	70	The Dingley Press, Lisbon, ME	\$81.00	\$65.00	+25	Eric Lane	350	CAT 100%	OFW	Prv	1
61	72	Core Publishing Solutions, Eagan, MN Parent: Thomson Reuters, Toronto, ON	\$80.80	\$65.00	+24	Todd Roth	440	BKS 100%	DCW; DCS; OFS; OFW	Pub	1
62	82	Prisma Graphic, Phoenix, AZ	\$77.00	\$57.00	+35	Robert Anderson	300	SPEC 35% (Digital on-demand storefronts); DM 25%; COM 15%; PKG 10%; BKS 5%; CAT 5%; PUB 5%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	2
63	66	Royle Printing, Sun Prairie, WI	\$75.00	\$69.50	+8	Chris Carpenter	290	CAT 50%; PUB 45%; DM 5%	OFS; OFW	Prv	2

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64	48	Showdown Displays, Brooklyn Center, MN	\$71.40	\$55.10	+30	Kevin Walsh	450	DWF 90%; SPEC 10% (Promotional products)	DWF	Prv	3
65	79	DS Graphics/Universal Wilde, Lowell, MA	\$68.33	\$62.50	+9	Jeffrey Pallis	284	DM 25%; CAT 20%; BKS 15%; SPEC 15% (Mailing and fulfillment); COM 10%; S/T 5%; FIN 5%; PUB 5%	DCW; DCS; DWF; OFS; OFW	Prv	2
66	77	The Dot Corp., Irvine, CA	\$67.10	\$60.30	+11	Bruce M. Carson	170	COM 42%; DM 20%; SPEC 10%; CAT 10%; INS 10%; FIN 5%; DWF 3%	DCW; DCS; DWF; OFS	Prv	3
67	71	Mod-Pac Corp., Buffalo, NY	\$67.00	\$65.00	+3	Daniel Keane	320	PKG 100%	OFS	Prv	1
68	84	KP LLC, San Leandro, CA	\$66.00	\$55.50	+19	Brett Olszewski	320	DM 40%; S/T 20%; SPEC 15% (data management, e-commerce portals, document automation, omnichannel, email, fulfillment, labels.); COM 15%; FIN 5%; PKG 5%	DCW; DCS; FLX; OFS; OFW; OFD	Prv	7
69	75	Darwill, Hillside, IL	\$64.91	\$50.63	+28	Troy VanDyke, Brandon VanDyke	244	DM 85%; S/T 8%; COM 7%	DCW; DCS; OFS; OFD	Prv	2
70	88	Primary Color, Cypress, CA	\$64.80	\$52.00	+25	Dan Hirt	263	DWF 40%; COM 25%; DM 15%; SPEC 10% (Dye-sublimation, fabrication, installations.); PKG 10%	DCS; DWF; OFS	Prv	2
71	71	Kirkwood, Wilmington, MA	\$64.00	\$62.00	+3	Bob Coppinger	225	COM 35%; CAT 15%; DM 15%; DWF 10%; BKS 5%; FIN 5%; PKG 5%; S/T 5%; PUB 5%	DCW; DCS; DWF; OFS	Prv	1
72	85	HATTERAS, Tinton Falls, NJ	\$61.00	\$55.00	+11	Bill Duerr	300	COM 45%; DM 20%; DWF 20%; PKG 15%	DCS; DWF; OFS	Prv	2
73	64	Tri-State Envelope, Ashland, PA Parent: Moore Group, Tulsa, OK	\$60.00	\$55.00	+9	John Swensen	470	DM 60%; FIN 20%; COM 20%	FLX; LTR; OFS	Emp	3
73	94	Intellicor Communications, Lancaster, PA	\$60.00	\$48.00	+25	Michael Hurlly	300	DM 30%; PUB 25%; CAT 20%; BKS 15%; COM 10%	DCS; OFS; OFW	Prv	4
75	93	Repacorp Label Products, Tipp City, OH	\$59.60	\$49.00	+22	Rick M. Heint	230	PKG 98%; DWF 2%	DWF; FLX; SCR	Prv	4
76	83	National Graphics, North Branford, CT	\$59.30	\$56.80	+4	Michael Napoli	186	DM 90%; BKS 5%; COM 5%	OFS; OFW	Prv	3
77	81	Diamond Packaging, Rochester, NY	\$59.18	\$56.73	+4	Karla Fichter	230	PKG 100%	FLX; OFS	Prv	2
78	89	PCI Group, Fort Mill, SC	\$59.13	\$52.00	+14	Christian Kropac	301	S/T 99%; DM 1%	DCW; DCS	Prv	2
79	82	The John Roberts Co., Minneapolis, MN	\$57.00	\$52.00	+10	Marnie Janeczich	240	COM 40%; DM 30%; INS 20%; CAT 10%	DCS; DWF; OFS; OFW	Prv	2
80	86	Drummond, Jacksonville, FL	\$56.80	\$54.70	+4	John Falconetti	234	COM 50%; DWF 30%; DM 15%; PUB 3%; CAT 2%	DCS; DWF; OFS; OFW	Prv	6
81	92	Ward-Kraft Inc., Fort Scott, KS	\$56.30	\$52.26	+8	Roger Kraft	350	SPEC 100% (Forms, labels and tags, plastic products)	N/A	Prv	1
82	87	Stouse LLC, New Century, KS Parent: Goldner Hawn, Minneapolis, MN	\$55.12	\$53.83	+2	Clay Davis	350	SPEC 100% (Decals, magnets, roll labels, signs, plastic products, and folding cartons)	DCW; DCS; DWF; FLX; SCR	Prv	1
83	—	CCG Marketing Solutions, West Caldwell, NJ	\$55.00	\$53.00	+4	Simon Hooks	285	COM 40%; DM 20%; SPEC 14% (Decoration - rotary inkjet, pad printing, laser abrasion and UV flatbed (small format)); DWF 10%; PKG 8%; INS 5%; GAR 2%; CAT 1%	N/A	Prv	2
84	102	Mercury Print Productions, Rochester, NY	\$53.38	\$43.68	+22	John Place	220	BKS 75%; PKG 10%; COM 10%; DM 5%	DCW; DCS; DWF; OFS; OFD	Prv	1
85	97	Thomas Printworks, Richardson, TX	\$53.21	\$45.63	+17	Bryan Thomas	375	COM 32%; DWF 25%; S/T 17%; DM 15%; INS 5%; CAT 5%	DCS; DWF; LTR; OFS; OFD	Prv	25
86	168	BR Printers, San Jose, CA	\$52.91	\$21.44	+147	Adam DeMaestri	359	BKS 65%; COM 25%; DM 10%	DCW; DCS; DWF; OFS; OFW	Prv	7
87	78	ENPOINTE, Brooklyn Park, MN	\$52.30	\$57.20	-9	Gary L. Garner	250	COM 45%; DM 20%; FIN 20%; SPEC 15% (Creative, IT services, distribution services, promotional products, media, search engine)	DCW; DCS; OFS; OFW	Prv	3
88	101	KDM Enterprises, Carpentersville, IL	\$52.20	\$47.10	+11	Larry Newman	120	SPEC 60% (Business forms, engineering rolls); PKG 40%	FLX; OFW	Prv	3
89	—	Delta Print Group, Sacramento, CA	\$52.00	\$44.00	+18	Kasey Cotulla	246	DM 40%; COM 30%; INS 10%; DWF 5%; FIN 5%; CAT 5%; PUB 5%	N/A	Prv	2
90	194	Impact of Minnesota Inc., Minneapolis, MN	\$51.45	\$41.80	+23	Bjorn Anderson	215	DM 85%; S/T 15%	DCW; DCS	Prv	2
91	—	Lake County Press, Waukegan, IL	\$51.25	\$48.50	+6	Thomas Johnson	180	FIN 20%; COM 20%; CAT 20%; DM 20%; DWF 10%; PUB 10%	DCS; DWF; OFS; OFD	Prv	3
92	110	Modern Litho, Jefferson City, MO	\$50.60	\$38.80	+30	D. Moore	360	PUB 50%; COM 30%; CAT 8%; DM 8%; PKG 2%; DWF 1%; BKS 1%	DCS; DWF; LTR; OFS	Prv	5
93	95	Southeastern, Hialeah, FL	\$50.00	\$47.90	+4	Don Mader	150	COM 69%; DM 10%; CAT 8%; PUB 6%; FIN 4%; BKS 2%; DWF 1%	DCW; DCS; DWF; OFS	Prv	2
93	95	Freeport Press, New Philadelphia, OH	\$50.00	\$59.00	-15	David G. Pilcher	190	PUB 50%; CAT 40%; DM 10%	OFS; OFW	Prv	2
93	99	Champion Industries, Huntington, WV	\$50.00	\$52.00	-4	Marshall T. Reynolds	320	BKS 30%; COM 20%; CAT 20%; SPEC 20%; DM 5%; S/T 5%	DCS; DWF; LTR; OFS; OFD	Prv	6
93	100	Candid Litho/Candid Worldwide, Manhasset, NY	\$50.00	\$45.00	+11	Howard Weinstein	150	DWF 30%; PKG 30%; DM 20%; INS 10%; CAT 10%	DCW; DCS; DWF; LTR; OFS; OFW; OFD; SCR	Prv	2
93	120	Southwest Offset Printing, Gardena, CA	\$50.00	\$35.00	+43	Dutch Greve	265	PUB 45%; NEWS 25%; COM 20%; CAT 10%	OFW	Prv	1

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'22	'21	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/Capabilities	Ownership	Plants
98	114	The YGS Group, York, PA	\$47.20	\$36.60	+29	Jim Kell	238	PUB 45%; SPEC 20% (Marketing services); CAT 15%; COM 10%; DM 10%	DCS; DWF; LTR; OFS	Prv	4
99	104	Canva Group, Montreal, QC	\$47.00	\$43.00	+9	Rene-Pierre Roussel	350	IND 55%; COM 45%	N/A	Prv	6
100	101	Tidewater Direct, Centerville, MD	\$46.85	\$35.49	+32	Geoffrey Eisenberg	175	DM 65%; IND 15%; PUB 10%; INS 10%	DCW; OFW; OFD	Prv	3
101	91	Gill Studios, Lenexa, KS	\$46.00	\$50.30	-9	Donald A. Gill	N/A	SPEC 100% (34% promotional products, 66% labels & tags)	N/A	Prv	1
102	—	1Vision, Jackson, MS	\$45.00	\$30.00	+50	Allen Taheri	228	DM 62%; DWF 20%; COM 15%; CAT 1%; BKS 1%; PKG 1%	DCW; DCS; DWF; OFS; OFD	Prv	4
103	124	Sterling Digital Print, Hauppauge, NY	\$44.80	\$33.10	+35	Ed McAllister	200	FIN 40%; COM 25%; DM 15%; BKS 10%; PUB 10%	DCW; DCS; OFS; OFW	Prv	2
104	103	Cathedral Corp., Rome, NY	\$44.20	\$43.95	+1	Marianne W. Gaige	280	S/T 65%; DM 35%	DCW; DCS; LTR; OFS	Prv	5
105	131	Alexander's Print Advantage, London, UT	\$44.00	\$31.00	+42	Jeff Alexander	250	BKS 80%; COM 10%; DM 5%; DWF 5%	DCS; DWF	Prv	1
106	138	Premier Press, Portland, OR	\$43.37	\$29.55	+47	Juli Cordill	170	COM 25%; PKG 17%; GAR 14%; DWF 12%; DM 12%; SPEC 10% (Color studio, creative, and design, promotional, distribution); BKS 5%; CAT 5%	DCW; DCS; DWF; LTR; OFS; OFD	Prv	1
107	115	TPC Printing & Packaging, Chattanooga, TN	\$43.00	\$36.00	+19	Joseph A. Schmisrauter	160	PKG 100%	DCS; FLX; OFS; SCR	Prv	1
108	118	CP Direct, Lanham, MD Parent: Granite Creek Capital Partners, Chicago, IL	\$42.20	\$35.50	+19	Matt Trotta	116	DM 100%	OFS; OFW	Prv	1
109	—	SinaLite.com, Markham, ON	\$42.00	\$37.00	+14	Mike Meshkati	150	SPEC 100% (Trade printing services (commercial printing, wide-format, packaging, custom apparel))	DCW; DCS; DWF; OFS	Prv	2
110	—	The Marek Group, Waukesha, WI	\$41.90	\$33.80	+24	Fuzzy Marek	175	COM 40%; DM 40%; DWF 20%	DCS; DWF; OFS	Prv	3
111	108	ANRO Inc., West Chester, PA	\$41.58	\$39.60	+5	James A. Spinelli Jr.	117	DM 56%; COM 35%; SPEC 9% (Wide-format and Web services)	DCW; DCS; DWF; LTR; OFS; OFD	Prv	1
112	98	SeaChange, Minneapolis, MN	\$40.60	\$45.35	-10	Wendi Breuer	154	DM 45%; SPEC 30% (Election services, technology services, promotional items); PKG 25%	DCW; DCS; DWF; OFS; OFW	Prv	3
113	120	ABS Graphics, Itasca, IL	\$40.50	\$37.20	+9	Russ Babka	145	SPEC 40% (POP and Display); DM 30%; COM 15%; DWF 10%; PKG 5%	DCS; DWF; OFS; SCR	Prv	1
114	111	Grandville Printing, Grandville, MI	\$40.30	\$37.60	+7	Bill Balke	220	INS 47%; SPEC 45% (Digital printing, retail shelf edge material); COM 7%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	2
115	143	Image Options, Foothill Ranch, CA	\$40.00	\$29.70	+35	Dave Bales	150	DWF 50%; SPEC 49% (Custom fabrication, wood and metal work, specialized experiential graphic production and installation); PKG 1%	DWF	Prv	3
116	146	Johnson & Quin, Niles, IL	\$39.80	\$27.10	+47	Andrew Henkel	140	DM 95%; INS 5%	DCW; DCS; OFW	Prv	1
117	117	Kenmore Envelope, Henrico, VA	\$39.00	\$31.00	+26	Scott Evans	175	DM 99%; S/T 1%	OFS	Prv	1
117	130	Paragraph Inc., Montreal, QC	\$39.00	\$31.00	+26	Martin Lepine	180	PKG 63%; COM 22%; DWF 12%; INS 3%	DCS; DWF; OFS	Prv	2
119	144	Stolze Printing, Bridgeton, MO	\$38.20	\$27.20	+40	Phillip D. Stolze, David B. Stolze	125	DM 75%; COM 25%	DCS; OFS	Prv	1
120	102	MinMor Industries, Minneapolis, MN	\$38.00	\$44.00	-14	Kim Miner	160	PKG 70%; SPEC 30% (Printed novelties)	FLX; OFS; OFW	Prv	2
121	123	Bolger Vision Beyond Print, Minneapolis, MN	\$37.60	\$32.40	+16	dik Bolger	176	COM 46%; DM 43%; SPEC 8% (IT/fulfillment); DWF 2%	DCS; DWF; OFS	Prv	2
122	109	PDI Group, Kirkland, QC	\$37.50	\$31.79	+18	Jamie Barbieri	260	COM 43%; DWF 25%; SPEC 15% (Media and graphic services); PKG 7%; DM 6%; BKS 4%	DCS; DWF; OFS; OFD; SCR	Prv	4
123	127	Data Label Inc., Terre Haute, IN	\$37.30	\$31.44	+19	Kurt Kahl	92	SPEC 100% (Pressure-sensitive labels and tags)	DCW; FLX	Prv	1
124	129	Doxim Direct (formerly Direct Technologies Inc.), Suwanee, GA	\$37.27	\$31.09	+20	Curtis Jones	126	DM 80%; FIN 20%	DCW; DCS	Prv	2
125	123	Zenger Group, Tonawanda, NY	\$36.91	\$28.25	+31	Stephen R. Zenger	130	DM 65%; COM 15%; PKG 7%; S/T 5%; SPEC 4% (Large-format, retail); CAT 3%; BKS 1%	DCS; DWF; LTR; OFS; OFD	Prv	3
126	113	J.S. McCarthy Printers, Augusta, ME	\$36.80	\$30.40	+21	Jonathan Tardiff	150	PKG 60%; COM 40%	DCS; OFS	Emp	1
127	128	Grafika Commercial Printing, Sinking Spring, PA	\$34.86	\$31.37	+11	Bernard J. Elzer III	125	SPEC 54% (Labels (28%)); PKG 45%; COM 1%	DCW; DCS; FLX; OFS; SCR	Prv	1
128	133	Suttle-Straus Inc., Waunakee, WI	\$34.30	\$30.35	+13	Ted Straus	150	DM 40%; DWF 20%; COM 20%; S/T 10%; CAT 5%; INS 5%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	1
129	166	Graphic Village, Cincinnati, OH Parent: Revitalize Capital, Cincinnati, Ohio	\$34.00	\$22.00	+55	Eric Kahn	225	COM 40%; DM 20%; SPEC 15%; DWF 15%; PKG 10%	DCS; DWF; OFS; SCR	Prv	4
130	131	TI Group, Toronto, ON	\$33.99	\$35.84	-5	Renée Walsh	160	DWF 30%; FIN 20%; COM 20%; SPEC 20% (Creative and visual merchandising/fabrication); DM 10%	DCS; DWF; OFS	Prv	2

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'22	'21	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/Capabilities	Ownership	Plants
131	181	DreamWorks Graphic Communications, Glenview, IL	\$33.60	\$18.60	+81	Daniel A. Luka	60	COM 40%; PKG 35%; BKS 5%; FIN 5%; CAT 5%; PUB 5%; DM 5%	DCS; DWF; OFS; OFD	Prv	1
132	125	The Maple Press Co., York, PA	\$33.20	\$33.00	+1	James Wisotzkey	335	BKS 100%	DCW; DCS; OFS; OFW	Prv	1
133	156	Heeter, Canonsburg, PA	\$33.00	\$24.50	+35	Scott Heeter	140	DM 40%; COM 30%; BKS 20%; PKG 5%; PUB 5%	DCW; DCS; DWF; OFS; OFD	Prv	3
134	133	Midstates Inc. Print & Media Solutions, Aberdeen, SD	\$32.62	\$29.15	+12	Matt Feickert	200	DM 50%; CAT 20%; PUB 15%; COM 15%	DCS; DWF; LTR; OFS; OFW	Prv	2
135	122	Craftline Graphics, Fort Wayne, IN	\$32.20	\$33.60	-4	Henry Freistroffer	217	BKS 95%; FIN 5%	OFS; OFW	Prv	1
135	157	Worth Higgins & Associates, Richmond, VA	\$32.20	\$24.00	+34	Brian Losch	185	COM 100%	DCS; DWF; OFS	Emp	3
137	139	Baesian Group, Hilliard, OH	\$32.00	\$29.00	+10	Rod Baesian	130	FIN 50%; IND 40%; SPEC 10%	DCW; DCS; DWF; OFS	Prv	2
138	132	ColorDynamics, Allen, TX	\$31.60	\$31.00	+2	Matt Coltharp	170	DWF 38%; COM 30%; DM 17%; CAT 5%; PUB 5%; BKS 5%	DCS; DWF; OFS; OFW	Prv	1
139	152	Alcom Printing Group, Harleysville, PA	\$31.23	\$25.34	+23	Don Eichman	158	COM 65%; FIN 10%; DWF 6%; PKG 5%; CAT 5%; DM 5%; PUB 3%; BKS 1%	DCS; DWF; OFS; OFW; OFD	Prv	2
140	147	Rand Graphics, Wichita, KS	\$31.21	\$29.88	+4	Randy Vautravers	200	COM 50%; DWF 40%; SPEC 10%	DCS; DWF; OFS; OFD; SCR	Prv	2
141	—	Yerecic Label, New Kensington, PA	\$31.20	\$27.60	+13	Arthur Yerecic	115	SPEC 100% (Labels)	DCW; FLX	Prv	2
142	150	Litho Press, Indianapolis, IN	\$30.35	\$26.03	+17	Bernie Lacy, John Lacy	45	PKG 90%; COM 10%	DWF; OFS	Prv	1
143	151	Salem One, Winston-Salem, NC	\$30.10	\$26.00	+16	Phil Kelley Jr.	142	PKG 35%; DM 35%; COM 15%; FIN 10%; DWF 5%	DCW; DCS; DWF; FLX; LTR; OFS	Prv	2
144	158	Olympus Group, Milwaukee, WI	\$30.00	\$24.00	+25	Brian Adam	250	DWF 100%	DWF	Prv	5
144	190	Continental Web Press, Itasca, IL	\$30.00	\$24.00	+25	Diane K. Field	125	CAT 55%; DM 45%	DCS; OFW	Prv	1
146	147	PDF Print Communications, Signal Hill, CA	\$29.64	\$26.88	+10	Kevin Mullaney	151	SPEC 75% (Forms); COM 17%; PKG 8%	N/A	Prv	6
147	113	BCT, Fort Lauderdale, FL	\$29.00	\$37.00	-22	William Wilkerson	75	COM 100%	DCS; DWF; LTR; OFS; OFD	Prv	20
147	217	Big Mountain Imaging, Philadelphia, PA	\$29.00	\$14.00	+107	Jason Cardonick	42	DWF 100%	DWF	Prv	2
149	142	Phase 3 Marketing and Communications, Atlanta, GA	\$28.94	\$27.76	+4	Ken Holsclaw	180	DWF 41%; SPEC 34% (Agency services, fabrication, warehousing, distribution); COM 15%; GAR 7%; PKG 2%; DM 1%	DCS; DWF	Prv	3
150	177	Shapco Printing, Golden Valley, MN	\$28.90	\$23.00	+26	Joel Shapiro	90	IND 35%; PUB 20%; FIN 15%; CAT 10%; DM 10%; SPEC 10%	DCS; DWF; OFS; OFD	Prv	1
151	155	Tapecon Inc., Buffalo, NY	\$28.38	\$24.75	+15	Steven Davis	110	SPEC 90% (Medical devices, printed electronics, custom converting and fabrication); IND 5%; PKG 5%	DCW; DCS; FLX; SCR	Prv	1
152	140	Empire Screen Printing, Onalaska, WI	\$28.29	\$25.13	+13	John Freismuth	250	COM 80%; SPEC 20%	DCW; DCS; DWF; FLX; SCR	Prv	1
153	145	EP Graphics, Berne, IN	\$28.20	\$27.10	+4	Tyler N. Kitt	125	CAT 59%; PUB 30%; DM 10%; SPEC 1% (Fulfillment)	DCS; OFW	Prv	1
154	148	Forum Communications Printing, Detroit Lakes, MN	\$28.14	\$26.80	+5	Dave Erstad	208	COM 28%; PUB 28%; BKS 20%; NEWS 14%; CAT 7%; INS 2%; DM 1%	DCS; OFS; OFW	Prv	3
155	—	Independent Printing & Packaging, De Pere, WI	\$28.00	\$27.00	+4	Jim Gingle	150	COM 57%; PKG 20%; S/T 10%; DWF 6%; DM 5%; CAT 2%	DCS; DWF; OFS	Pub	2
156	141	The P.A. Hutchison Co., Mayfield, PA	\$27.88	\$26.55	+5	Christian Hutchison	185	BKS 80%; FIN 10%; CAT 10%	DCW; OFS; OFW; OFD	Prv	1
157	169	Strategic Factory, Owings Mills, MD	\$27.64	\$21.32	+30	Keith Miller	150	DM 24%; COM 20%; SPEC 20% (Graphic design, marketing, digital and website services, signage); CAT 10%; BKS 6%; DWF 5%; GAR 4%; FIN 3%; PUB 3%; S/T 3%; PKG 2%	DCW; DCS; DWF; OFS; OFD	Prv	3
158	174	Impress Communications, Chatsworth, CA	\$27.48	\$21.88	+26	Paul Marino	90	PKG 70%; COM 10%; CAT 10%; DM 5%; SPEC 5% (Digital)	DCS; OFS; OFD	Prv	1
159	—	bluemedi, Tempe, AZ	\$27.10	\$24.30	+12	Jared Smith	160	DWF 100%	DCW; DCS; DWF	Prv	1
160	149	Peczu Printing, Price, UT	\$27.00	\$26.60	+2	Frank Peczu Jr.	120	COM 65%; PKG 32%; DWF 3%	DCS; DWF; OFS	Prv	3
161	165	Westamerica Communications, Lake Forest, CA	\$26.10	\$22.30	+17	Doug Grant	100	COM 60%; DM 20%; DWF 10%; PKG 10%	DCS; DWF; LTR; OFS	Prv	2
162	242	Yunker Industries, Elkhorn, WI	\$26.00	\$23.00	+13	Kari L. Yunker	110	DWF 75%; COM 25%	DWF	Prv	1
163	161	United Mail, Louisville, KY	\$25.50	\$23.10	+10	Tom Clines	190	DM 80%; S/T 20%	DCW; DCS; LTR	Prv	2
164	172	Midway Press, Dallas, TX	\$25.30	\$20.70	+22	T. Cass Andrews	103	PUB 55%; NEWS 35%; DM 10%	OFW	Prv	1
165	229	KM Media Group, Clifton, NJ	\$25.20	\$12.90	+95	Richard Kirschenbaum	59	COM 60%; INS 15%; FIN 10%; DM 10%; PUB 5%	DCS; DWF; LTR; OFS; OFW	Prv	1
166	124	The Angstrom Group, Cleveland, OH	\$25.00	\$25.00	—	Sandra Angstrom	160	COM 45%; DM 20%; INS 16%; CAT 5%; SPEC 5% (Creative services, including electronic media); S/T 3%; FIN 3%; PUB 2%; PKG 1%	DCW; DCS; OFS; OFW	Prv	1

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167	159	Cowan Graphics Inc., Edmonton, AL	\$24.70	\$23.50	+5	Blaine MacMillan	155	DWF 60%; SPEC 35% (Fleet graphics, screen print); GAR 5%	DCS; DWF; SCR	Prv	3
167	171	TLF Graphics, Fairport, NY	\$24.70	\$20.80	+19	Robert McJury	131	SPEC 90% (Labels, signage, flexo, roll digital); DWF 10%	DCW; DCS; DWF; FLX; SCR	Prv	2
169	153	Master Graphics, Rochelle, IL	\$24.29	\$25.00	-3	Kenneth Love	83	INS 35%; DM 35%; FIN 25%; COM 5%	OFW	Prv	2
170	163	DMM Inc., Scarborough, ME	\$23.00	\$22.51	+2	John Cloutier	122	S/T 80%; FIN 10%; DM 8%; SPEC 2% (Fulfillment distribution)	DCW; DCS	Prv	2
170	164	Envelope Mart U.S.A., Northwood, OH	\$23.00	\$22.50	+2	Norman Shapiro	150	SPEC 80% (Envelopes); COM 20%	DCS; DWF; FLX; OFS	Prv	1
170	170	Vivid Impact, Louisville, KY	\$23.00	\$21.00	+10	Gregory Buchheit	170	COM 45%; DWF 25%; SPEC 20% (Fulfillment); PKG 10%	DCS; DWF; OFS	Prv	1
170	192	HBP Inc., Hagerstown, MD	\$23.00	\$17.00	+35	John Snyder	140	COM 21%; BKS 18%; SPEC 17% (Design, fulfillment, e-commerce); DM 15%; PUB 10%; CAT 9%; FIN 5%; DWF 5%	DCS; DWF; OFS	Prv	2
174	112	Smith-Edwards-Dunlap, Philadelphia, PA	\$22.50	\$37.30	-40	Jonathan Shapiro	80	COM 70%; DM 20%; FIN 10%	DCS; OFS	Prv	1
175	185	D'Andrea Visual Communications, Cypress, CA	\$22.30	\$18.00	+24	David D'Andrea	90	SPEC 75% (Grand-format printing, custom fabrication, installations); PKG 15%; CAT 5%; DM 5%	DCS; DWF; OFS	Prv	2
176	—	Didit, Melville, NY	\$22.00	\$17.00	+29	David Pasternack, Kevin Lee	77	N/A	N/A	Prv	N/A
177	184	ID Label, Lake Villa, IL	\$21.70	\$18.10	+20	Neil Johnston	78	SPEC 100% (Variable image labels)	DCW; FLX	Prv	2
178	232	Vox Printing, Oklahoma City, OK	\$21.60	\$12.10	+79	David Reid	92	PKG 75%; COM 25%	DCS; FLX; OFW	Prv	1
179	179	Ussery Printing, Addison, TX	\$21.50	\$19.80	+9	Mike Heischman	100	COM 55%; DM 15%; SPEC 10% (Direct mail, marketing collateral, inventory fulfillment, order processing, warehousing, branded e-commerce stores); DWF 10%; PKG 10%	DCS; DWF; LTR; OFS; OFD	Prv	1
179	—	TentCraft, Traverse City, MI	\$21.50	\$22.00	-2	Matt Bulloch	90	DWF 100%	N/A	Prv	2
181	189	Slate Group, Lubbock, TX	\$21.35	\$17.19	+24	Don Denny	104	CAT 35%; COM 25%; DWF 15%; PUB 10%; DM 10%; BKS 5%	DCS; DWF; LTR; OFS	Prv	1
182	186	Techprint Inc., Lawrence, MA	\$21.20	\$17.90	+18	Paul J. Durant Jr.	125	SPEC 90% (Labels, graphic overlays, printed electronics); PKG 10%	DCW; DCS; FLX; SCR	Prv	1
183	196	Team Concept Printing & Thermography, Carol Stream, IL	\$20.79	\$15.59	+33	Anthony Rouse	55	COM 43%; DM 17%; PKG 15%; DWF 9%; BKS 8%; SPEC 5% (Plastic products); CAT 3%	DCS; DWF; OFS; OFD	Prv	1
184	207	Bennett Graphics, Tucker, GA	\$20.10	\$16.20	+24	David W. Bennett	78	COM 95%; PKG 5%	DCS; DWF; OFS	Prv	1
185	175	Design Distributors, Deer Park, NY	\$20.00	\$20.00	—	Adam Avrick	95	DM 80%; PKG 15%; COM 5%	DCW; DCS; DWF; OFS; OFW	Prv	3
185	176	The Label Printers, Aurora, IL	\$20.00	\$20.00	—	William J. Kane	52	SPEC 95% (Labels and tags); PKG 5%	DCW; DCS; FLX	Prv	2
185	177	Spectra Print, Stevens Point, WI	\$20.00	\$20.00	—	Eric Hofmeister	120	COM 100%	DCW; DCS; DWF; OFS; OFW	Prv	1
185	178	Think Patented, Miamisburg, OH	\$20.00	\$18.27	+9	Kenneth O. McNerney, Niels M. Winther	130	COM 32%; SPEC 26%; DM 15%; PUB 8%; PKG 8%; INS 6%; CAT 5%	DCS; DWF; OFS; OFD	Prv	1
185	206	Turbo Images, St-Georges, QC	\$20.00	\$19.00	+5	Pier Veilleux	135	DWF 100%	DCW; DCS; DWF; SCR	Prv	5
185	218	Print NW, Lakewood, WA	\$20.00	\$18.00	+11	Jeff Stallings	121	COM 46%; SPEC 16%; GAR 15%; PKG 12%; DM 6%; PUB 5%	DCS; DWF; OFS; OFD	Prv	2
185	241	L & D Mail Masters, New Albany, IN	\$20.00	\$19.00	+5	Diane B. Fischer	80	DM 50%; S/T 50%	DCW; DCS; LTR; OFS; OFD	Prv	1
185	—	Digital Dog Direct, Ewing, NJ	\$20.00	\$15.00	+33	Stephen Flood	43	DM 75%; SPEC 25% (Fulfillment (15%))	DCW; DCS; DWF	Prv	1
193	201	Allen Printing, Nashville, TN	\$19.90	\$15.00	+33	Shannon Heffington	130	IND 100%	DCS; LTR; OFS	Prv	2
194	193	Wallace Graphics, Duluth, GA	\$19.70	\$16.40	+20	Jonathan Wallace	114	COM 45%; DWF 20%; DM 15%; BKS 10%; FIN 10%	DCS; DWF; OFS; OFD	Prv	1
194	199	V.G. Reed & Sons, Louisville, KY	\$19.70	\$18.20	+8	Robert Reed Sr.	85	IND 75%; FIN 15%; COM 10%	DCS; LTR; OFS; OFW	Prv	1
196	197	Seaway Printing, Green Bay, WI	\$19.47	\$15.44	+26	Kevin Heslin	75	PUB 60%; BKS 25%; CAT 10%; COM 5%	DCW; DCS; OFS	Prv	1
197	173	Compu-Mail LLC, Grand Island, NY	\$19.00	\$19.10	-1	Anthony Marchioni	94	DM 60%; S/T 40%	DCS; LTR; OFS	Prv	1
197	203	Hederman Brothers, Madison, MS	\$19.00	\$15.00	+27	Doug Hederman	99	COM 25%; DM 25%; PUB 15%; DWF 15%; INS 10%; BKS 5%; CAT 5%	DCS; DWF; OFS; OFD	Prv	2
197	264	Envision3, Bloomingdale, IL	\$19.00	\$15.00	+27	Kevin Franz	58	DM 30%; COM 25%; PKG 20%; CAT 10%; PUB 10%; BKS 5%	DCS; OFS	Prv	2
197	—	Tucker Castleberry Printing, Atlanta, GA	\$19.00	\$16.00	+19	Tuck Tucker	48	IND 62%; COM 22%; PUB 16%	N/A	Prv	1
201	198	Modernistic Inc., Stillwater, MN	\$18.72	\$15.17	+23	James Schulte	110	IND 32%; DWF 32%; SPEC 32% (Screen POP); COM 4%	DCW; DCS; DWF; LTR; SCR	Prv	1
202	253	Brodnax, Dallas, TX	\$18.70	\$13.80	+36	Mike Campbell	95	CAT 35%; DM 25%; COM 25%; PUB 10%; S/T 5%	DCS; DWF; OFS	Prv	2
203	182	Robin Enterprises, Westerville, OH	\$18.66	\$18.51	+1	Brad Hance	114	COM 90%; PKG 10%	DCS; DWF; LTR; OFS	Prv	1
204	180	HardingPoorman, Indianapolis, IN	\$18.52	\$19.57	-5	David Harding	95	COM 40%; DM 20%; DWF 20%; PKG 10%; INS 10%	DCS; DWF; OFS	Prv	1

LEGEND: N/A – Not Available E – Estimated **Primary Specialties:** BKS – Book Manufacturing; CAT – Catalogs; COM – General Commercial Printing; DM – Direct Mail; DWF – Wide-/Grand-Format Printing; FIN – Financial Printing; GAR – Garments; IND – Industrial Printing; INS – Inserts/Preprints; NEWS – Newspapers; PKG – Packaging; PUB – Publications/Periodicals; SPEC – Specialty Printing; S/T – Statements/Transactional; N/A – Not Available. **Printing Processes/Capabilities:** DCW – Digital (Continuous-Web); DCS – Digital (Cut-Sheet); DWF – Digital (Wide- & Grand-Format); FLX – Flexography; GRV – Gravure; LTR – Letterpress; OFS – Offset (Sheetfed); OFW – Offset (Web); OFD – Offset/Digital Hybrid; SCR – Screen

'22	'21	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/Capabilities	Ownership	Plants
205	206	Blanks Printing and Digital Solutions, Dallas, TX	\$18.50	\$16.20	+14	Jeff Blanks	75	COM 58%; DWF 20%; DM 10%; CAT 5%; PUB 5%; PKG 2%	DCS; DWF; OFS	Prv	1
206	252	Cedar Graphics Inc., Hiawatha, IA	\$18.38	\$12.90	+42	Hassan Igram	87	COM 60%; DM 10%; CAT 5%; PUB 5%; DWF 5%; BKS 5%; FIN 5%; PKG 5%	DCS; DWF; OFS	Prv	1
207	218	Choctaw Print Services, Durant, OK	\$18.30	\$16.00	+14	Kolton Prince	20	SPEC 45% (Promotional products, apparel); DM 35%; CAT 10%; PUB 5%; BKS 5%	DCS; OFS; OFD; SCR	Prv	1
207	246	MWI Direct, Lincoln, NE	\$18.30	\$14.00	+31	Dean Hart	105	DM 100%	DCW; DCS; OFW	Prv	1
209	183	Imperial Communications, New Berlin, WI	\$18.20	\$18.10	+1	Jason Stormowski	73	SPEC 40% (POP); PKG 20%; COM 10%; DM 10%; INS 10%; DWF 10%	DCS; DWF; OFS	Prv	2
210	235	Wallace Carlson Printing, Minnetonka, MN	\$18.00	\$12.00	+50	Ann K. Turbeville	70	COM 45%; PKG 35%; CAT 10%; DM 10%	DCS; LTR; OFS	Prv	2
211	201	Mele Printing, Covington, LA	\$17.50	\$19.00	-8	Mallery Mele	120	COM 40%; DM 20%; S/T 10%; PUB 10%; INS 10%; DWF 10%	DCW; DCS; DWF; LTR; OFS	Prv	2
211	237	UMC Print, Overland Park, KS	\$17.50	\$11.50	+52	Shawn Boyd	70	COM 84%; DM 10%; DWF 6%	DCS; DWF; OFS	Prv	1
213	207	ABOX Packaging, Forney, TX	\$17.21	\$14.56	+18	Keith Thompson	75	PKG 100%	OFS	Prv	1
214	231	Federal Direct, Little Falls, NJ	\$17.10	\$15.80	+8	Angela Stubbs	70	DM 60%; COM 40%	DCS; OFW	Prv	1
215	260	CPCneutek, Grand Junction, CO	\$17.08	\$14.19	+20	Michael Antonucci	102	PKG 36%; CAT 25%; COM 20%; SPEC 10%; DWF 5%; DM 1%	DCS; DWF; FLX; OFS; OFD	Prv	1
216	195	Aradius Group, Omaha, NE	\$17.00	\$15.70	+8	Steven D. Hayes	80	DM 70%; SPEC 20% (Agency); COM 10%	DCS; OFS; OFW; OFD	Prv	1
217	211	Holland Litho Printing Service, Zeeland, MI	\$16.60	\$14.10	+18	Rick Baarman	90	COM 40%; DM 37%; CAT 10%; PKG 10%; PUB 2%; BKS 1%	DCS; OFS	Prv	1
218	210	Visions Inc., Brooklyn Park, MN	\$16.54	\$14.21	+16	Jon Otto	111	COM 24%; DM 22%; DWF 10%; PKG 9%; INS 8%; IND 8%; FIN 5%; BKS 4%; CAT 3%; PUB 3%; SPEC 3% (Specialty products, design, creative services, wide-format); S/T 1%	N/A	Prv	2
219	199	AmeriCAL Inc., Omaha, NE	\$16.50	\$15.04	+10	John Peterson	65	PKG 100%	N/A	Prv	1
220	230	Fisher Group, Cedar Rapids, IA	\$16.37	\$15.31	+7	Martin C. Fisher	75	DM 55%; COM 20%; INS 15%; PUB 10%	OFW	Prv	1
221	—	PrintingCenterUSA, Great Falls, MT	\$16.23	\$11.41	+42	Craig Barber	50	COM 94%; DM 6%	DCS; OFS	Prv	1
222	—	Mitchell Press, Burnaby, BC	\$16.00	\$13.50	+19	David Mitchell	105	PUB 50%; COM 20%; CAT 15%; DM 10%; SPEC 5% (Website development, CGI renderings, interactive touch screens)	DCS; DWF; OFW; OFD	Prv	1
223	208	MAR Graphics, Valmeyer, IL Parent: Qalfon, Highland Park, MI	\$15.78	\$14.48	+9	Tim Turner	74	DM 75%; SPEC 15% (Forms); COM 10%	DCW; DCS; OFW	Prv	1
224	230	Next Day Four Color, Houston, TX	\$15.66	\$12.60	+24	Todd Frost	55	SPEC 100% (Trade only)	DCS; LTR; OFS	Prv	1
225	225	Neyenesch Printers, San Diego, CA	\$15.55	\$13.35	+16	Cliff Neyenesch, Carol A. Bentley	64	COM 100%	DCS; LTR; OFS	Prv	2
226	219	Fort Orange Press, Albany, NY	\$15.50	\$14.00	+11	Robert F. Witko	35	DM 50%; BKS 20%; CAT 20%; PUB 10%	DCW; DCS; OFS; OFD	Prv	2
227	220	Visual Marking Systems, Twinsburg, OH	\$15.40	\$13.90	+11	Dolf Kahle	120	IND 65%; DWF 25%; GAR 10%	DCW; DCS; DWF; OFW; SCR	Prv	2
227	222	Heritage Integrated, El Reno, OK	\$15.40	\$13.60	+13	David Delana	72	DM 50%; COM 21%; INS 10%; PKG 6%; BKS 5%; FIN 5%; SPEC 3%	DCS; DWF; LTR; OFS; OFD	Prv	1
227	228	Graphic Dimensions, Austell, GA	\$15.40	\$13.00	+18	Jay Scammell	105	S/T 50%; SPEC 20% (labels); COM 20%; FIN 10%	DCS; FLX; OFS; OFW	Prv	3
230	194	Garlich Printing, St. Louis, MO	\$15.35	\$16.35	-6	Brad Garlich	60	SPEC 40% (POS, tear pads); COM 30%; DM 20%; BKS 5%; CAT 5%	DCS; LTR; OFS; OFD	Emp	2
231	187	Weldon, Williams & Lick, Ft. Smith, AR	\$15.22	\$17.54	-13	Tracey Geren	125	SPEC 100% (Security printing and access control)	DCW; DCS; FLX; LTR; OFS; OFD; SCR	Prv	1
232	205	CE Printed Products, Carol Stream, IL	\$15.07	\$14.99	+1	Robert Ohr	75	COM 100%	DCS; FLX; OFS	Prv	2
233	224	Formosa Packaging, Irvine, CA	\$15.00	\$13.50	+11	Bonnie Huang	70	PKG 100%	DCW; FLX; GRV; OFD	Prv	2
233	236	J&M Printing (ND), Gwinner, ND	\$15.00	\$11.60	+29	Harrison McCleery	50	COM 60%; DM 30%; CAT 10%	DCS; LTR; OFS; OFD	Prv	1
233	—	Astek Wallcovering/On Air Design, Van Nuys, CA	\$15.00	\$13.00	+15	Aaron Kirsch	63	DWF 47%; COM 30%; IND 20%; GAR 3%	N/A	Prv	1
236	—	ER2 Image Group, Hanover Park, IL	\$14.95	\$7.98	+87	Gary Schellerer	65	DWF 80%; SPEC 20% (Installation services, design, etc.)	DWF	Prv	1
237	214	Color Ink, Sussex, WI	\$14.80	\$14.00	+6	Todd Meissner	62	PKG 45%; DWF 40%; COM 10%; DM 5%	DCS; DWF; OFS	Prv	1
238	216	Data Papers, Muncy, PA	\$14.24	\$13.75	+4	Jerry Wertz	61	COM 26%; SPEC 23% (Business forms); FIN 22%; DM 17%; CAT 5%; PUB 5%	DCW; DCS; DWF; OFW	Prv	2
239	191	Amidon Graphics, St. Paul, MN	\$14.16	\$17.06	-17	Karen J. Amidon	85	CAT 45%; PKG 20%; SPEC 20%; DM 15%	OFW; OFD	Prv	1
240	239	O'Neil Printing, Phoenix, AZ	\$14.15	\$11.88	+19	Simon Beltran	84	COM 58%; SPEC 14% (Web-to-print orders); DM 10%; BKS 10%; DWF 8%	DCS; DWF; OFS; OFD	Emp	1

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241	243	PrintComm, Flint, MI	\$14.06	\$10.66	+32	Kevin Naughton	81	DM 75%; COM 25%	DCS; OFS; OFD	Prv	1
242	213	Kubin-Nicholson Corp., Milwaukee, WI	\$14.00	\$14.00	—	Michael Rees	62	COM 60%; SPEC 40% (Out-of-home, outdoor and transit specialty/decor)	DWF; OFS	Prv	2
242	216	Warneke Paper Box, Denver, CO	\$14.00	\$14.00	—	Stacy Warneke	71	PKG 100%	OFS	Prv	1
244	223	Maggio Data Forms, Hauppauge, NY	\$13.70	\$13.50	+1	Robert Maggio	80	SPEC 80% (Custom business forms; forms with integrated cards and labels); BKS 15%; DM 5%	DCW; DCS; OFW	Prv	1
245	256	Boss Litho, City of Industry, CA	\$13.60	\$11.80	+15	Jean Paul Nataf	47	PKG 80%; COM 10%; CAT 10%	OFS	Prv	1
246	231	Fineline Printing Group, Indianapolis, IN	\$13.50	\$12.50	+8	Richard Miller	55	COM 39%; SPEC 18% (Digital, cross-media, promotional products); DM 15%; S/T 15%; PUB 5%; DWF 4%; CAT 2%; FIN 1%; INS 1%	DCS; DWF; OFS	Prv	1
247	226	Sharpe Co., Winston-Salem, NC	\$13.00	\$13.00	—	Zane Sharpe	76	DWF 45%; COM 25%; SPEC 20% (Signage and construction drawings); CAT 5%; DM 5%	DCS; DWF	Prv	7
247	233	Hera Printing, San Juan, PR	\$13.00	\$12.10	+7	Ricardo L. Garcia	100	COM 79%; INS 10%; DWF 5%; CAT 5%; PKG 1%	DCS; DWF; FLX; OFS; OFW; OFD	Prv	2
249	225	Consolidated Press, Seattle, WA	\$12.70	\$12.00	+6	Brett Olszewski	60	PUB 40%; BKS 20%; COM 20%; CAT 10%; DM 10%	DCS; OFS; OFW	Prv	2
250	257	Colorchrome Atlanta, Norcross, GA	\$12.39	\$9.15	+35	John Rhodes	70	DWF 100%	DWF	Prv	1
251	241	Mt. Royal Printing, Baltimore, MD	\$12.20	\$10.70	+14	Gary Cayce	52	COM 70%; PUB 15%; DM 10%; DWF 5%	DCS; DWF; OFS; OFD	Prv	1
251	—	Springfield Printing, North Springfield, VT	\$12.20	\$8.90	+37	Mark Sanderson	35	BKS 60%; COM 40%	DCS; DWF; LTR; OFS; OFD	Prv	1
253	204	HCF, Hillsboro, OH	\$12.00	\$15.00	-20	Steven Patton	78	SPEC 95% (Forms, labels and tags); PKG 5%	FLX; OFW	Prv	2
253	249	DGI Invisualse, North Billerica, MA	\$12.00	\$10.00	+20	Glen Fairbanks	140	DWF 100%	DWF	Prv	1
255	238	HighRoad Press, Moonachie, NJ	\$11.90	\$11.10	+7	Hallie Satz	49	COM 45%; CAT 20%; DM 20%; PUB 5%; BKS 5%; PKG 5%	DCS; OFS	Prv	1
256	—	Knight Abbey, Biloxi, MS	\$11.60	\$7.20	+61	Tonya Spiers	65	DM 60%; CAT 25%; DWF 15%	DCS; DWF; LTR; OFS	Prv	1
257	242	Digital Marketing Services, Pelham, AL	\$11.59	\$10.69	+8	Ryan Cooper	82	DM 30%; PKG 25%; COM 25%; DWF 10%; FIN 10%	DCS; DWF	Prv	1
258	239	L+L Printers Carlsbad, Carlsbad, CA	\$11.50	\$10.30	+12	Frank Scorzelli	70	COM 50%; DM 50%	DCS; DWF; OFS; OFD	Prv	1
258	285	PRI Graphics & Signs, Phoenix, AZ	\$11.50	\$6.40	+80	David Perkinson	60	DWF 50%; IND 30%; COM 20%	DCW; DCS; DWF	Prv	1
260	286	Chicago Print Group, Calumet Park, IL	\$11.26	\$6.40	+76	Paul Denst	30	DWF 80%; PKG 10%; DM 4%; CAT 3%; BKS 3%	DWF	Prv	1
261	251	Haig Graphic Communications, Hauppauge, NY	\$10.99	\$9.73	+13	James Kalousdian	39	COM 100%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	1
262	276	Toof - American Digital Printing, Memphis, TN	\$10.90	\$11.30	-4	Stillman McFadden	58	COM 60%; DM 20%; CAT 15%; BKS 5%	DCS; LTR; OFS; OFW; OFD	Prv	1
263	255	Gerald Printing, Bowling Green, KY	\$10.60	\$9.30	+14	Joe L. Davis	82	GAR 31%; COM 23%; SPEC 17% (Brokered and miscellaneous); DWF 6%; BKS 5%; FIN 5%; DM 5%; CAT 5%; PUB 3%	DCS; DWF; OFS; SCR	Prv	6
264	—	International Label and Printing, Elk Grove Village, IL	\$10.55	\$8.44	+25	Mark D. Turk	38	PKG 60%; DWF 30%; IND 5%; COM 5%	DCW; DCS; DWF; FLX	Prv	1
265	250	Walker360, Montgomery, AL	\$10.30	\$9.94	+4	Taylor Blackwell	53	COM 43%; SPEC 25% (Marketing/publishing); DM 11%; PUB 10%; BKS 10%	DCS; OFS; OFD	Prv	1
265	275	Bradley Graphic Solutions, Bensalem, PA	\$10.30	\$8.36	+23	Robert J. Bradley	41	DM 90%; COM 10%	OFW	Prv	1
267	—	Pictura, Golden Valley, MN	\$10.00	\$8.00	+25	Paul Lilienthal	35	DWF 95%; PKG 5%	DWF	Prv	1
268	261	Liberty Creative Solutions, Tinley Park, IL	\$9.90	\$9.00	+10	Angela Hipelius	55	DM 55%; COM 25%; SPEC 15% (Promotional/fulfillment); DWF 5%	DCW; DCS; DWF; OFS	Prv	3
269	253	Delzer Lithograph, Waukesha, WI	\$9.82	\$9.51	+3	Mike Delzer	54	SPEC 50% (Digital, fulfillment); COM 40%; INS 10%	DCS; DWF; OFS	Prv	4
270	271	Prodigital Printing, Edison, NJ Parent: Consortium Companies, Edison, NJ	\$9.78	\$7.95	+23	Larry Solomon	33	FIN 30%; DM 30%; IND 16%; SPEC 14% (Promotional products, envelopes, folders, and stationery); S/T 10%	DCS; DWF; OFS	Prv	1

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271	260	Enhance a Colour, Danbury, CT	\$9.67	\$9.00	+7	Kevin O'Connor	32	DWF 85%; IND 15%	DCS; DWF	Prv	1
272	265	Push Solutions, New Berlin, WI	\$9.60	\$8.65	+11	Brad Flagge	40	COM 55%; DWF 25%; PKG 10%; SPEC 10% (Digital)	DCS; DWF; OFS	Prv	1
273	254	QT2, Tiffin, OH	\$9.50	\$8.60	+10	Mike Daughenbaugh	63	FIN 35%; COM 20%; CAT 15%; BKS 15%; DM 10%; PUB 5%	DCS; OFS; OFW	Prv	2
273	279	A C Printing, Euless, TX	\$9.50	\$6.90	+38	Durriya Dawood	52	COM 52%; BKS 23%; CAT 14%; DM 9%; SPEC 2%	DCS; LTR; OFS; OFW	Prv	1
275	262	ArborOakland Group, Royal Oak, MI	\$9.40	\$8.80	+7	Don Kirkland	65	COM 50%; DM 15%; CAT 10%; PUB 10%; DWF 10%; BKS 5%	DCS; DWF; LTR; OFS; OFW; OFD	Prv	3
276	267	Abbott Communications Group, Casselberry, FL	\$9.39	\$8.50	+10	Arthur Abbott	56	COM 50%; DM 40%; INS 10%	DCS; LTR; OFS; OFD	Prv	1
277	—	Quick Tab II, Tiffin, OH	\$9.35	\$8.61	+9	Charles Daughenbaugh	65	COM 40%; FIN 25%; BKS 15%; CAT 10%; DM 10%	DCS; DWF; OFS; OFW	Prv	2
278	—	Gasch Printing, Odenton, MD	\$9.13	\$6.47	+41	Doug Gasch	46	BKS 100%	DCW; DCS	Prv	1
279	264	Indexx Inc., Greenville, SC	\$9.10	\$8.65	+5	Jordan Finn	64	SPEC 35% (e-commerce); DM 15%; DWF 15%; COM 15%; CAT 10%; PUB 5%; INS 5%	DCS; DWF; OFS	Prv	1
279	291	Econoprint, Verona, WI	\$9.10	\$8.50	+7	Kevin Lucius	65	DM 33%; COM 32%; DWF 14%; SPEC 10% (Web design, digital marketing); FIN 4%; CAT 4%; INS 2%; S/T 1%	DCS; DWF; OFS; OFD	Prv	2
281	258	Graphic Solutions Group, Kennesaw, GA	\$8.80	\$7.30	+21	Mark Pope	56	COM 77%; DWF 10%; DM 8%; PKG 5%	DCS; DWF; LTR; OFS	Prv	1
282	290	N.E.W. Printing, Appleton, WI	\$8.55	\$6.09	+40	Mark Weinfurter	36	COM 63%; DM 15%; BKS 15%; SPEC 7% (Labels, tags, envelopes, folders, stationery)	DCS; LTR; OFS; OFD	Prv	1
283	—	Milpak Graphics, King, NC	\$8.41	\$8.03	+5	Billy Kilby	40	IND 35%; SPEC 35% (Tags and labels); DM 30%	FLX	Prv	1
284	274	5 Day Business Forms Mfg., Anaheim, CA	\$8.40	\$7.70	+9	Leslie Messick	44	SPEC 100% (Business forms)	OFS; OFW	Prv	1
284	281	Lithotone Inc., Elkhart, IN	\$8.40	\$6.80	+24	Bob Priebe	33	DWF 50%; COM 40%; PKG 10%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	1
284	—	JPS Graphics, Dallas, TX	\$8.40	\$6.48	+30	Hunter Johnson	51	BKS 90%; SPEC 5% (Pick/pack order fulfillment); DWF 5%	DCS; DWF	Prv	1
287	270	Thompson Print & Mailing Solutions, San Antonio, TX	\$8.39	\$7.89	+6	David Thompson	55	COM 70%; DM 10%; INS 6%; CAT 5%; SPEC 5% (Banners, wide-format); BKS 2%; PKG 2%	DCW; DCS; DWF; OFS; OFD; SCR	Prv	2
288	282	Badger Tag & Label, Random Lake, WI	\$8.10	\$6.68	+21	Robert Thiel	40	SPEC 100% (Tags and labels)	DCS; DWF; FLX; LTR	Prv	2
289	268	McClung Companies, Waynesboro, VA	\$8.00	\$8.10	-1	Adam Monk	53	COM 65%; DM 20%; BKS 5%; CAT 5%; PUB 5%	DCS; DWF; OFS; OFW	Emp	1
289	277	Merrick Printing, Louisville, KY Parent: Merrick Industries, Louisville, KY	\$8.00	\$7.30	+10	M. David Merrick	63	COM 60%; BKS 15%; PUB 10%; DM 5%; PKG 5%; CAT 5%	DCS; DWF; OFS; OFW; OFD	Prv	1
291	—	Vizi, Warminster, PA	\$7.98	\$6.18	+29	Darrel Dundore	35	COM 58%; DM 25%; PUB 10%; CAT 5%; BKS 2%	N/A	Prv	1
292	273	Classic Litho and Design, Torrance, CA	\$7.86	\$7.80	+1	Firo Nikravan	31	DWF 35%; PKG 25%; COM 25%; CAT 10%; DM 5%	DCS; DWF; OFS	Prv	1
293	276	PDCgraphics, Southampton, PA	\$7.75	\$7.50	+3	Jim Rosenthal	45	COM 65%; DM 25%; CAT 10%	DCS; DWF; OFS	Prv	1
294	278	CFC Print & Mail, Grand Prairie, TX	\$7.71	\$7.08	+9	Tommy Gillis	55	FIN 55%; COM 25%; S/T 10%; SPEC 10%	DCW; DCS; OFS; OFW	Prv	1
295	—	E.H. Teasley & Co./Inkjet Printing Int'l, Dallas, TX	\$7.58	\$3.91	+94	Jeff Teasley	40	DWF 100%	DWF	Prv	1
296	288	BCSI, Burnsville, MN	\$7.56	\$6.37	+19	Tom Marchessault	70	COM 100%	DCS; OFS	Prv	1
296	—	Supreme Graphics, Arcadia, WI	\$7.56	\$6.70	+13	Charles Blaschko	50	COM 80%; BKS 15%; PKG 5%	DCS; DWF; LTR; OFS	Prv	2
298	284	Total Printing Systems, Newton, IL	\$7.48	\$6.61	+13	Richard M. Lindemann II	57	BKS 87%; CAT 5%; COM 4%; PUB 3%; DM 1%	DCW; DCS	Prv	2
299	240	Fortusis, West Jordan, UT	\$7.41	\$10.77	-31	Curtis Cheney	—	COM 32%; SPEC 20% (Brokered); DWF 13%; PUB 10%; DM 10%; BKS 5%; PKG 5%; CAT 5%	DCS; DWF; OFS	Prv	N/A
300	275	Alexander Clark Printing, Boise, ID	\$7.40	\$7.62	-3	Michael Ayers	49	COM 60%; SPEC 40% (Business forms)	DCS; DWF; LTR; OFS; OFW	Emp	1

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Not Listed in Our 2022 Rankings?

If your company should have appeared on our 2022 *Printing Impressions* 300 but did not, let us know for next year's list. Write to: *Printing Impressions*, Attn: Editor-in-Chief, 1500 Spring Garden St., Suite 1200, Philadelphia, PA 19130 or email pi300@napco.com, and we'll add your firm to our database to be contacted for inclusion in next year's rankings.

2022 Printing Impressions 300 Ranking

Listed in Alphabetical Order

If you know the name of a printing company that you think appears on the list, but you're not sure of its ranking, here's an easy way to locate that firm or to determine whether it's on the list at all. Simply search for the company name within the alphabetical listings below. In addition to each name and headquarters location, a corresponding number appears indicating that firm's ranking. Then, refer back to the actual list.

1Vision , Jackson, MS.....	102	Continental Web Press , Itasca, IL.....	144	Garlich Printing , St. Louis, MO.....	230	MAR , Valmeyer, IL.....	223
4 Over, LLC , Glendale, CA.....	20	Core Publishing Solutions , Eagan, MN.....	61	Gasch Printing , Odenton, MD.....	278	The Marek Group , Waukesha, WI.....	110
5 Day Business Forms Mfg. , Anaheim, CA.....	284	Cowan Graphics Inc. , Edmonton, AL.....	167	Gerald Printing , Bowling Green, KY.....	263	Master Graphics , Rochelle, IL.....	169
A C Printing , Euless, TX.....	273	CP Direct , Lanham, MD.....	108	Gill Studios , Lenexa, KS.....	101	McClung Companies , Waynesboro, VA.....	289
Abbott Communications Group , Casselberry, FL.....	276	CPCneutek , Grand Junction, CO.....	215	Grafika Commercial Printing , Sinking Spring, PA.....	127	Mele Printing , Covington, LA.....	211
ABOX Packaging , Forney, TX.....	213	Craftline Graphics , Fort Wayne, IN.....	135	Grandville Printing , Grandville, MI.....	114	Mercury Print Productions , Rochester, NY.....	84
ABS Graphics , Itasca, IL.....	113	D'Andrea Visual Communications , Cypress, CA.....	175	Graphic Dimensions , Austell, GA.....	227	Merrick Printing , Louisville, KY.....	289
Alcom Printing Group , Harleysville, PA.....	139	Darwill , Hillside, IL.....	69	Graphic Solutions Group , Kennesaw, GA.....	281	Midstates Inc. Print & Media Solutions , Aberdeen, SD.....	134
Alexander Clark Printing , Boise, ID.....	300	DATA Communications Management , Brampton, ON.....	33	Graphic Village , Cincinnati, OH.....	129	Midway Press , Dallas, TX.....	164
Alexander's Print Advantage , London, UT.....	105	Data Label Inc. , Terre Haute, IN.....	123	Haig Graphic Communications , Hauppauge, NY.....	261	Miller Zell , Atlanta, GA.....	29
Allen Printing , Nashville, TN.....	193	Data Papers , Muncy, PA.....	238	HardingPoorman , Indianapolis, IN.....	204	Milpak Graphics , King, NC.....	283
Alliance Franchise Brands , Plymouth, MI.....	15	Data-Mail Inc. , Newington, CT.....	30	HATTERAS , Tinton Falls, NJ.....	72	MinMor Industries , Minneapolis, MN.....	120
AlphaGraphics , Lakewood, CO.....	25	DCG ONE , Seattle, WA.....	49	HBP Inc. , Hagerstown, MD.....	170	Minuteman Press Int'l , Farmingdale, NY.....	13
AmeriCAL Inc. , Omaha, NE.....	219	Delta Print Group , Sacramento, CA.....	89	Hederman Brothers , Madison, MS.....	197	Mitchell Press , Burnaby, BC.....	222
American Litho , Carol Stream, IL.....	26	Delzer Lithograph , Waukesha, WI.....	269	Heeter , Canonsburg, PA.....	133	Mittera Group , Des Moines, IA.....	12
Amidon Graphics , St. Paul, MN.....	239	Design Distributors , Deer Park, NY.....	185	Hera Printing , San Juan, PR.....	247	Mod-Pac Corp. , Buffalo, NY.....	67
The Angstrom Group , Cleveland, OH.....	166	DG3 Diversified Global Graphics Group , Jersey City, NJ.....	40	Heritage Integrated , El Reno, OK.....	227	Modern Litho , Jefferson City, MO.....	92
ANRO Inc. , West Chester, PA.....	111	DGI Invisuials , North Billerica, MA.....	253	HCF , Hillsboro, OH.....	253	Modernistic Inc. , Stillwater, MN.....	201
Aradius Group , Omaha, NE.....	216	Diamond Packaging , Rochester, NY.....	77	HighRoad Press , Moonachie, NJ.....	255	MPI Label Systems , Sebring, OH.....	34
Arandell Corp. , Menomonee Falls, WI.....	46	Didit , Melville, NY.....	176	Holland Litho Printing Service , Zeeland, MI.....	217	Mt. Royal Printing , Baltimore, MD.....	251
ArborOakland Group , Royal Oak, MI.....	275	Digital Dog Direct , Ewing, NJ.....	185	ID Label , Lake Villa, IL.....	177	MWI Direct , Lincoln, NE.....	207
Astek Wallcovering/On Air Design , Van Nuys, CA.....	233	Digital Marketing Services , Pelham, AL.....	257	Image Options , Foothill Ranch, CA.....	115	N.E.W. Printing , Appleton, WI.....	282
AWT Labels & Packaging , Minneapolis, MN.....	50	The Dingley Press , Lisbon, ME.....	60	IMAGINE , Minneapolis, MN.....	18	Nahan , Saint Cloud, MN.....	44
Badger Tag & Label , Random Lake, WI.....	288	Doxim Direct (formerly Direct Technologies) , Suwanee, GA.....	124	Impact of Minnesota Inc. , Minneapolis, MN.....	90	National Graphics , North Branford, CT.....	76
Baesman Group , Hilliard, OH.....	137	DirectConnectGroup , Cleveland, OH.....	31	Imperial Communications , New Berlin, WI.....	209	Next Day Four Color , Houston, TX.....	224
BCSI , Burnsville, MN.....	296	Diversified Labeling Solutions , Itasca, IL.....	57	Impress Communications , Chatsworth, CA.....	158	Neyenesch Printers , San Diego, CA.....	225
BCT , Fort Lauderdale, FL.....	147	DMM Inc. , Scarborough, ME.....	170	IMS Inc. , Liverpool, NY.....	48	O'Neil Printing , Phoenix, AZ.....	240
Belmark Inc. , DePere, WI.....	14	Donnelley Financial Solutions , Chicago, IL.....	8	Independent Printing & Packaging , De Pere, WI.....	155	Olympus Group , Milwaukee, WI.....	144
Bennett Graphics , Tucker, GA.....	184	The Dot Corp. , Irvine, CA.....	66	Indextx Inc. , Greenville, SC.....	279	OMNI Systems , Mayfield Village, OH.....	59
Big Mountain Imaging , Philadelphia, PA.....	147	DreamWorks Graphic Communications , Glenview, IL.....	131	Intellcor Communications , Lancaster, PA.....	73	OneTouchPoint Inc. , Hartland, WI.....	38
Blanks Printing and Digital Solutions , Dallas, TX.....	205	Drummond , Jacksonville, FL.....	80	International Label and Printing , Elk Grove Village, IL.....	264	Orora North America (dba Orora Visual and Orora Packaging Solutions) , Mesquite, TX.....	4
bluemedia , Tempe, AZ.....	159	DS Graphics/Universal Wilde , Lowell, MA.....	65	IWCO Direct , Chanhassen, MN.....	17	The P.A. Hutchison Co. , Mayfield, PA.....	156
Bolger Vision Beyond Print , Minneapolis, MN.....	121	Duggal Visual Solutions , New York, NY.....	54	J&M Printing (ND) , Gwinner, ND.....	233	Paragraph Inc. , Montreal, QC.....	117
Boss Litho , City of Industry, CA.....	245	E.H. Teasley & Co./Inkjet Printing Intl , Dallas, TX.....	295	J.S. McCarthy Printers , Augusta, ME.....	126	PCI Group , Fort Mill, SC.....	78
BR Printers , San Jose, CA.....	86	Econoprint , Verona, WI.....	279	Japs-Olson Co. , St. Louis Park, MN.....	35	PDCgraphics , Southampton, PA.....	293
Bradford & Bigelow , Newburyport, MA.....	56	Elanders Americas , Davenport, IA.....	42	The John Roberts Co. , Minneapolis, MN.....	79	PDF Print Communications Inc. , Signal Hill, CA.....	146
Bradley Graphic Solutions , Bensalem, PA.....	265	Empire Screen Printing , Onalaska, WI.....	152	Johnson & Quin , Niles, IL.....	116	PDI Group , Kirkland, QC.....	122
Brodnax , Dallas, TX.....	202	Enhance a Colour , Danbury, CT.....	271	JPS Graphics , Dallas, TX.....	284	Pecuh Printing , Price, UT.....	160
Canadian Bank Note , Ottawa, ON.....	23	Ennis Inc. , Midlothian, TX.....	16	KDM Enterprises , Carpentersville, IL.....	88	Phase 3 Marketing and Communications , Atlanta, GA.....	149
Candid Litho/Candid Worldwide , Manhasset, NY.....	93	ENPOINTE , Brooklyn Park, MN.....	87	Kenmore Envelope , Henrico, VA.....	117	The Phoenix Group , Philadelphia, PA.....	39
Canva Group , Montreal, QC.....	99	Envelope Mart U.S.A. , Northwood, OH.....	170	Kirkwood , Wilmington, MA.....	71	Pictura , Golden Valley, MN.....	267
Cathedral Corp. , Rome, NY.....	104	Envision3 , Bloomington, IL.....	197	KM Media Group , Clifton, NJ.....	165	Postal Center International (PCI) , Weston, FL.....	32
CCG Marketing Solutions , West Caldwell, NJ.....	83	EP Graphics , Berne, IN.....	153	Knight Abbey , Biloxi, MS.....	256	PostcardMania , Clearwater, FL.....	58
CE Printed Products , Carol Stream, IL.....	232	ER2 Image Group , Hanover Park, IL.....	236	KP LLC , San Leandro, CA.....	68	Premier Press , Portland, OR.....	106
Cedar Graphics Inc. , Hiawatha, IA.....	206	FASTSIGNS International , Carrollton, TX.....	10	Kubin-Nicholson Corp. , Milwaukee, WI.....	242	PRI Graphics & Signs , Phoenix, AZ.....	258
CFC Print & Mail , Grand Prairie, TX.....	294	Federal Direct , Little Falls, NJ.....	214	L & D Mail Masters , New Albany, IN.....	185	Primary Color , Cypress, CA.....	70
Champion Industries , Huntington, WV.....	93	Fineline Printing Group , Indianapolis, IN.....	246	L-L Printers Carlsbad, LLC , Carlsbad, CA.....	258	Print NW , Lakewood, WA.....	185
Chicago Print Group, Inc. , Calumet Park, IL.....	260	Fisher Group , Cedar Rapids, IA.....	220	The Label Printers , Aurora, IL.....	185	PrintComm , Flint, MI.....	241
Choctaw Print Services , Durant, OK.....	207	Formosa Packaging , Irvine, CA.....	233	Lake County Press , Waukegan, IL.....	91	PrintingCenterUSA , Great Falls, MT.....	221
Cimpress plc , Waltham, MA.....	3	Fort Orange Press , Albany, NY.....	226	Lakeside Book Co. , Warrenville, IL.....	9	Prisma Graphic , Phoenix, AZ.....	62
CJK Group , Brainerd, MN.....	11	Fortis Solutions Group , Virginia Beach, VA.....	24	Liberty Creative Solutions , Tinley Park, IL.....	268	Prodigital Printing , Edison, NJ.....	270
Classic Litho and Design , Torrance, CA.....	292	Fortusis , West Jordan, UT.....	299	Litho Press , Indianapolis, IN.....	142	Publication Printers , Denver, CO.....	43
Color Ink , Sussex, WI.....	237	Forum Communications Printing , Detroit Lakes, MN.....	154	Lithographix Inc. , Hawthorne, CA.....	51	Push Solutions , New Berlin, WI.....	272
Colorchrome Atlanta , Norcross, GA.....	250	Franchise Services Inc. (Sir Speedy & PIP) , Mission Viejo, CA.....	28	Lithotone Inc. , Elkhart, IN.....	284	QT2 , Tiffin, OH.....	273
ColorDynamics , Allen, TX.....	138	Freedom Graphic Systems , Milton, WI.....	37	LSC Communications MCLC Div. , Warrenville, IL.....	7	Quad , Sussex, WI.....	2
Command Companies , Secaucus, NJ.....	21	Freeport Press , New Philadelphia, OH.....	93	Maggio Data Forms , Hauppauge, NY.....	244	Quick Tab II , Tiffin, OH.....	277
Compu-Mail, LLC , Grand Island, NY.....	197			The Maple Press Co. , York, PA.....	132	Rand Graphics , Wichita, KS.....	140
Consolidated Press , Seattle, WA.....	249					Repacorp Label Products , Tipp City, OH.....	75
						Robin Enterprises , Westerville, OH.....	203

Royle Printing , Sun Prairie, WI.....	63	St. Joseph Communications , Toronto, ON	41	Toof - American Digital Printing , Memphis, TN.....	262	Wallace Graphics , Duluth, GA.....	194
RRD (RR Donnelley) , Chicago, IL	1	Sterling Digital Print , Hauppauge, NY.....	103	Total Printing Systems , Newton, IL.....	298	Walsworth , Marceline, MO	27
Salem One , Winston-Salem, NC.....	143	Stolze Printing , Bridgeton, MO.....	119	TPC Printing & Packaging , Chattanooga, TN	107	Ward-Kraft Inc. , Fort Scott, KS	81
SeaChange , Minneapolis, MN.....	112	Stouse LLC , New Century, KS.....	82	Transcontinental Inc. , Montreal, QC.....	5	Warneke Paper Box , Denver, CO	242
Seaway Printing , Green Bay, WI.....	196	Strategic Factory , Owings Mills, MD	157	Tri-State Envelope , Ashland, PA	73	Weldon, Williams & Lick , Ft. Smith, AR.....	231
SG360°, a Segerdahl Co. , Wheeling, IL.....	22	Supreme Graphics , Arcadia, WI.....	296	Tucker Castleberry Printing, Inc. , Atlanta, GA.....	197	Westamerica Communications , Lake Forest, CA.....	161
Shapco Printing , Golden Valley, MN	150	Suttle-Straus Inc. , Waunakee, WI.....	128	Turbo Images , St-Georges, QC.....	185	Western States Envelope & Label , Butler, WI.....	47
Sharpe Co. , Winston-Salem, NC	247	Tapecon Inc. , Buffalo, NY	151	UMC Print , Overland Park, KS.....	211	Wilen Direct , Deerfield Beach, FL.....	45
Showdown Displays , Brooklyn Center, MN.....	64	Taylor Corp. , N. Mankato, MN.....	6	United Mail , Louisville, KY.....	163	Worth Higgins & Associates , Richmond, VA.....	135
SinaLite.com , Markham, ON.....	109	Team Concept Printing & Thermography , Carol Stream, IL.....	183	Ussery Printing , Addison, TX.....	179	Worzalla Inc. , Stevens Point, WI.....	55
Slate Group , Lubbock, TX.....	181	Techprint Inc. , Lawrence, MA	182	V.G. Reed & Sons , Louisville, KY	194	Yerecic Label , New Kensington, PA	141
Smith-Edwards-Dunlap , Philadelphia, PA.....	174	TentCraft , Traverse City, MI.....	179	Visions Inc. , Brooklyn Park, MN.....	218	The YGS Group , York, PA.....	98
Smyth Companies , St. Paul, MN.....	36	Think Patented , Miamisburg, OH.....	185	Visual Marking Systems , Twinsburg, OH.....	227	Yunker Industries , Elkhorn, WI	162
Southeastern , Hialeah, FL.....	93	Thomas Printworks , Richardson, TX	85	Vivid Impact , Louisville, KY	170	Zenger Group , Tonawanda, NY	125
Southwest Offset Printing , Gardena, CA.....	93	Thompson Print & Mailing Solutions , San Antonio, TX.....	287	Vizi , Warminster, PA.....	291		
Specialty Print Communications , Niles, IL	53	TI Group , Toronto, ON	130	Vomela Specialty , St. Paul, MN.....	19		
Spectra Print , Stevens Point, WI	185	Tidewater Direct , Centreville, MD.....	100	Vox Printing , Oklahoma City, OK	178		
SpeedPro , Centennial, CO.....	52	TLF Graphics , Fairport, NY	167	Walker360 , Montgomery, AL	265		
Springfield Printing , North Springfield, VT	251			Wallace Carlson Printing , Minnetonka, MN.....	210		

Top 5 Market Segment Leaders

TOP 5 BOOK PRINTERS*

Rank	Company	Segment Sales (Millions)	Total Sales (Millions)
1	Lakeside Book Co. Warrenville, Illinois	\$850.64	\$868.00
2	Command Cos. Secaucus, New Jersey	\$167.50	\$335.00
3	Walsworth Marceline, Missouri	\$116.50	\$233.00
4	Worzalla Inc. Stevens Point, Wisconsin	\$87.00	\$87.00
5	Bradford & Bigelow Newburyport, Massachusetts	\$86.10	\$86.10

TOP 5 CATALOG PRINTERS*

Rank	Company	Segment Sales (Millions)	Total Sales (Millions)
1	Quad Sussex, Wisconsin	\$503.27	\$2,960.40
2	LSC Communications, MCLC Div. Warrenville, Illinois	\$318.00	\$1,060.00
3	Arandell Corp. Menomonee Falls, Wisconsin	\$107.80	\$110.00
4	The Dingley Press Lisbon, Maine	\$81.00	\$81.00
5	Nahan St. Cloud, Minnesota	\$69.00	\$115.00

TOP 5 DIRECT MAIL PRINTERS*

Rank	Company	Segment Sales (Millions)	Total Sales (Millions)
1	RRD (RR Donnelley) Chicago	\$536.08	\$4,963.70
2	Quad Sussex, Wisconsin	\$414.46	\$2,960.40
3	IWCO Direct Chanhassen, Minnesota	\$358.00	\$358.00
4	SG360°, a Segerdahl Co. Wheeling, Illinois	\$302.40	\$315.00
5	Data-Mail Inc. Newington, Connecticut	\$195.00	\$195.00

TOP 5 PUBLICATION PRINTERS*

Rank	Company	Segment Sales (Millions)	Total Sales (Millions)
1	Quad Sussex, Wisconsin	\$325.64	\$2,960.40
2	LSC Communications, MCLC Div. Warrenville, Illinois	\$318.00	\$1,060.00
3	Walsworth Marceline, Missouri	\$69.90	\$233.00
4	Publication Printers Denver, Colorado	\$63.80	\$116.00
5	Mittera Group Des Moines, Iowa	\$55.54	\$555.40

*Sales figures shown above are based on printers' self-reported total and market segment breakdowns. Similar to past years, we lack detailed sales information for North Mankato, Minnesota-based Taylor Corp. and Brainerd, Minnesota-based CJK Group (due to their policies to not divulge annual sales and primary specialties information). Both privately-held companies likely would have appeared on some of these Top 5 Segment Leaders charts.

WHO WE ARE

Printing Impressions

For 64 years, *Printing Impressions* has provided authoritative coverage and analysis on industry trends, emerging technologies, and graphic arts industry news, with a focus on the commercial printing segment. We connect with our audience via a monthly publication; a daily e-newsletter; videos; webinars; the Inkjet Summit; and the "Show Daily" for PRINTING United, the largest industry trade show in North America.



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